

# DealCentre AI™ for Technology, Media and Telecom

## Technology built for the pace of TMT deals

In the fast-paced world of Technology, Media and Telecom (TMT), change is the only constant. Success demands urgency – to innovate, disrupt, and stand out. From safeguarding IP to pursuing bold new growth strategies, you need a deal technology platform provider with a proven track record in TMT transactions.

### Tech moves fast. Go faster.

Accelerate your timetable and maintain your competitive edge with:

- Revolutionary, end-to-end platform designed to simplify and speed TMT deals to completion
- Artificial Intelligence (AI)-powered workflows with Link to accelerate your deal process
- Self-service tools for greater control and our proprietary mobile app that allows you to get your deal TMT done – anytime, anywhere
- World-class, best-in-industry data security to protect your valuable IP
- Dedicated Global Services Group with nearly 30 years of TMT deal experience

### Your sector. Our expertise.

With proven success across TMT deals of all sizes, we know how to maximize your M&A, partnership, fundraising and reporting opportunities.

- **M&A:** Align business ambitions with targeted acquisitions to establish powerful synergies and unlock future growth
- **Partnerships:** Leverage existing and new IP to identify potential partner or license arrangements that allow you to penetrate new markets, diversify product offerings and more
- **Fundraising:** Accelerate your capital raise process by opening the door to new investors
- **Reporting:** Collaborate seamlessly with multiple stakeholders through every stage of your growth lifecycle

### Named winner of

2022, 2023 and 2025 Fortress Cyber Security Award for Data Protection.



## The revolutionary, AI-powered platform for leading, innovative companies.

### DealCentre AI for TMT delivers numerous benefits, including:

- Track your entire TMT deal pipeline – from ideation to close – in one centralized view
- Optimize and track marketing activities across all outreach phases to quickly identify high-potential buyers
- Ask Link is your conversational AI assistant, allowing you to ask specific questions to locate the exact information you need – fast
- Intuitive permission controls with ‘view as’ ensure the right users have access to the right documents – always
- Secure, personalized upload links to easily collect client documents and Smart Q&A to address buyer inquiries quickly
- Customizable dashboards to highlight the data you need, with sortable and exportable views

**bite** Group

€700 million

Bite Group

Bite Group, under parent company PLT Finance, used Intralinks and Black & Callow in the largest bond issuance by a private Baltic company to date.

**CARBONITE™**  
by opentext™

US\$1.4 billion

Carbonite

Carbonite, a cloud backup provider, used Intralinks in its \$1.4 billion acquisition by OpenText.

**Brex**

US\$150 million

Brex

Brex used Intralinks to secure \$150 million in funding from DST Global and Line Pine Capital.

## Go forward.

For nearly 30 years, we've been providing solutions to technology, media and telecom companies and their advisors. Learn more about the many ways our DealCentre AI for TMT platform can help you drive your next innovation at [intralinks.com/dealcentre-technology-media-and-telecom](https://intralinks.com/dealcentre-technology-media-and-telecom)

Reach out to our Sales team to discuss your next TMT project today.

Contact us at [intralinks.com/contact/sales](https://intralinks.com/contact/sales)